



EXECUTIVE SUMMARY

Independent consultancy PPAE Ltd implemented PayDashboard to provide a secure and efficient client payroll service.

In doing so, PPAE Ltd:

- Ensured secure delivery of payslips and PAYE forms to all their clients' employees
- Improved efficiencies to provide scope to further grow their client payroll business
- Provided their clients peace of mind with a secure, GDPR-compliant payslip service







THE BACKGROUND



Small, independent consultancy PPAE Ltd, were looking for an improved, secure payroll service for their clients

PPAE is an independent provider with over 50 payroll clients, many of whom are within the service industry and use a tronc payroll system.

Challenges had arisen delivering paper payslips, which an email alternative was not able to address.

THE SITUATION

Clients on a tronc payroll system had unique requirements, and service staff needed easy access to their payslips

Several of PPAE's clients use a different payroll provider but needed support with their tronc payroll. In addition, paper payslips were being delivered, but some clients were not distributing these to their staff. Email was not a suitable alternative due to the GDPR implications.

PPAE realised they needed a cloud payslip platform that integrated with Moneysoft.



THE SOLUTION



PPAE signed with PayDashboard to address the various client challenges they were experiencing

PPAE saw PayDashboard as a solution that would allow them to continue to support their tronc payroll clients – even those who outsource their payroll to other providers.

The platform also allowed service staff access to secure payslips, thereby eliminating the security risk of paper and email alternatives.

THE RESULT

PPAE now offer a premium payroll service with a minimal fee that clients are happy to pay

PayDashboard's integration with Moneysoft enabled a smooth transition to cloud payslips, allowing PPAE to offer a premium payroll service while scaling up their payroll business.

Their clients have been happy to pay an additional £5 monthly fee to receive their payslips through PayDashboard, as this represents a minimal fee for such a large benefit.



THE CLIENT



"Our clients loved PayDashboard from the start and were so happy to have another process taken out of the loop. There are minimal steps involved – as soon as a client approves wages, it's a matter of a few clicks and payslips are ready to be distributed on a date of my choosing."

- Nigel Chambers - Director, PPAE Ltd





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